

West Orange Board of Education RFP - Cost Proposal Sheet

COMPANY		TGI	Keystone Digital Imaging	Ricoh USA, Inc.	United Business Systems
Copiers		* Monthly Cost	* Monthly Cost	* Monthly Cost	* Monthly Cost
60 Month \$1.00 Buyout or FMV Lease		\$16,594.00	\$25,445 - \$33,787	\$18,687.40	\$21,159.00
Copier Overages		Cost Per Copy	Cost Per Copy	Cost Per Copy	Cost Per Copy
Black & White		\$0.0029	0.00395	0.00480	0.00340
Color		\$0.0420	0.03000	0.04510	0.03500
Managed Print Services		Monthly Cost	Monthly Cost	Monthly Cost	Monthly Cost
160,000 Black & White Prints Per Month		\$2,490.00	1,920.00	1,920.00	1,600.00
10,000 Color Print Per Month		\$960.00	900.00	800.00	800.00
Printer Overages		Cost Per Copy	Cost Per Copy	Cost Per Copy	Cost Per Copy
Black & White		\$0.0155	0.01200	0.01200	0.01000
Color		\$0.0950	0.09000	0.08000	0.08000

The amount shall be shown in figures and in words. In case of discrepancy the amount in words shall govern.

* Monthly cost should include : Lease, Service, Supplies, Staples, Buyout, PaperCut with 5 years support

* State FMV or \$1.00 Buyout